

Cohort 16

Training			
Onboarding		August 30th- September 5th	Technology Onboarding
Orientation	Online	September 6th- September 12th	Orientation and Financial Statement Workshop
Block 1	Online	September 13th- September 19th	Diagnostics & Skillsets
Block 2	Online	September 20th- September 26th	Financial Statement Construction (FSC)
Block 3	FTF	September 27th- September 28th	A Mindset for Growth/(FSC)
Block 4	FTF	September 28th- September 29th	Growth & Opportunities/(FSC)
Block 5	FTF	September 29th- September 30th	Markets and Selling/(FSC)
Block 6	FTF	September 30th- October 1st	You are the Leader
		October 4th- October 10th	Growth Plan Work Week #1
Block 7	Online	October 11th- October 17th	Feasibility and Risk Assessment
Block 8	Online	October 18th- October 24th	Understanding Your Market and Customer
Block 9	Online	October 25th- October 31st	Forecasting for Growth
Block 10	Online	November 1st- November 7th	Growth Plan Work Week #2
		November 8th- November 14th	Operations and Processes
Block 11	FTF	November 15th- November 16th	It's the People
Block 12	FTF	November 16th- November 17th	Operations and Valuation
Block 13	FTF	November 17th- November 18th	Advocacy & Action for Growth I
Block 14	FTF	November 18th- November 19th	Action for Growth II
			Growth Plan Review