Department of the Treasury

A For the 2018 calendar year, or tax year beginning

Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

► Go to www.irs.gov/Form990 for instructions and the latest information.

and ending

▶ Do not enter social security numbers on this form as it may be made public.

Open to Public Inspection

TABLE TABL	B c	heck if pplicable:	C Name of organization	D Employer identific	cation number				
Control of the cont	_	⊐Address	INITIATIVE FOR A COMPETITIVE INNER						
Number and street (or P.D. box if mail is not delivered to street address) Sommistate E Telephone number 617-238-1740		_lchange ∃Name		12_2	772001				
Section Sect		∏Initial		+					
City or town, state or province, country, and ZIP or foreign postal code City or town, state or province, country, and ZIP or foreign postal code Continued to the continu		Final							
ROXBURY MA 02119		termin-							
SAME AS C ABOVE Tax-exempt status: X 501(c) \$\]		□Amendec		· ·					
SAME AS C ABOVE									
Taxexompt status:			SAME AS C ABOVE						
Website: WWW.ICIC.ORG		ax-exem	ppt status: $X = 501(c)(3) = 501(c)(1)$ (insert no.) $4947(a)(1)$ or 52	⊣ ` ′					
Repart Summary 1 Briefly describe the organization's mission or most significant activities: ICIC IS THE LEADING NATIONAL AUTHORITY ON INNER CITY BUSINESSES AND ECONOMIES. ICIC BRINGS 2 Check this box Lead if the organization discontinued its operations or disposed of more than 25% of its net assets. 1 1 1 1 1 1 1 1 1									
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9			entributions and grants (Part VIII line 1h)						
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Preparer Use Only Hard the IRS discuss this return with the preparer shown above? (see instructions) KATIE J. BELANGER (NATIE J. BELANGER) (09/26/19 f self-employed P01585213 P015									
Preparer Use Only Firm's name ALEXANDER, ARONSON, FINNING & CO., P.C. Firm's EIN 04-2571780 Use Only Firm's address 50 WASHINGTON STREET WESTBOROUGH, MA 01581 Phone no. 508-366-9100 May the IRS discuss this return with the preparer shown above? (see instructions) X Yes No	Paid KATIE J. BELANGER KATIE J. BELANGER 09/26/19 self-employed P01585								
WESTBOROUGH, MA 01581 Phone no. 508 – 366 – 9100 May the IRS discuss this return with the preparer shown above? (see instructions) X Yes No	Prep	04-2571780							
May the IRS discuss this return with the preparer shown above? (see instructions)	Use Only Firm's address 50 WASHINGTON STREET								
			WESTBOROUGH, MA 01581	Phone no. 50					
	Мау	the IRS	discuss this return with the preparer shown above? (see instructions)						

Pai	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	THE INITIATIVE FOR A COMPETITIVE INNER CITY (ICIC) IS A NONPROFIT
	RESEARCH AND STRATEGY ORGANIZATION AND THE LEADING AUTHORITY ON U.S.
	INNER CITY ECONOMIES AND THE BUSINESSES THAT THRIVE THERE. FOUNDED IN
	1994 BY HARVARD BUSINESS SCHOOL PROFESSOR MICHAEL PORTER, ICIC EXPANDS
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
Ū	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
7	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 3,621,019. including grants of \$) (Revenue \$)
	URBAN BUSINESS INITIATIVES
	THE PROCESSY CONGRESS OF TOUR THIRD THE CONGRESS OF THE CONGRES OF THE CONGRESS OF THE CONGRES
	THE PROGRAM CONSISTS OF FOUR INITIATIVES: INNER CITY CAPITAL
	CONNECTIONS, 10,000 SMALL BUSINESSES, INNER CITY 100, AND CULTIVATE
	SMALL BUSINESS.
	INNER CITY CAPITAL CONNECTIONS
	INNER CITY CAPITAL CONNECTIONS (ICCC) IS A YEARLONG NATIONAL PROGRAM
	THAT CONNECTS SEVERAL HUNDRED URBAN-BASED, INVESTMENT-READY COMPANIES
	WITH CORPORATE LEADERS, CAPITAL PROVIDERS, EDUCATORS, ADVISORS AND
	PEERS. ICCC SERVES ENTREPRENEURS WITH REVENUES OF OVER \$500,000 WHO
	ARE SEEKING GROWTH CAPITAL, AND PROVIDES TARGETED CAPACITY BUILDING,
4b	(Code:) (Expenses \$1, 219, 515 • including grants of \$) (Revenue \$)
	RESEARCH AND ADVISORY
	ICIC STRENGTHENS THE ECONOMIES OF ECONOMICALLY DISTRESSED COMMUNITIES
	BY PROVIDING PUBLIC, PRIVATE, NONPROFIT, AND COMMUNITY LEADERS WITH THE
	INFORMATION THEY NEED TO RESPOND TO TODAY'S ECONOMIC DEVELOPMENT
	CHALLENGES AND OPPORTUNITIES. OUR UNIQUE KNOWLEDGE OF ECONOMIC
	DEVELOPMENT IN DISTRESSED COMMUNITIES IS DEVELOPED FROM A SYNTHESIS OF
	RESEARCH AND PRACTICE. WE ADVANCE THOUGHT AND PRACTICE THROUGH A
	COMBINATION OF CUTTING-EDGE RESEARCH, BENCHMARKING TOOLS, AND PUBLIC
	COMMUNICATION.
	COMMONICATION:
	ICIC'S ONGOING STATE OF THE INNER CITY ECONOMIES (SICE) RESEARCH MAPS
4-	
4c	(Code:) (Expenses \$
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 4,840,534.

Form 990 (2018) CITY, INC. Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			.,
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			7,7
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			7,
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X

INITIATIVE FOR A COMPETITIVE INNER

Form 990 (2018) CITY, INC.

Part IV Checklist of Required Schedules (continued) Page 4

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		v	
	Schedule J	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	04-		x
	Schedule K. If "No," go to line 25a	24a		
b		24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	24c		
ч	any tax-exempt bonds? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	240		
2 0 u	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
-	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	37
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			X
0.4	contributions? If "Yes," complete Schedule M	30		Α.
31	Did the organization liquidate, terminate, or dissolve and cease operations?			x
22	If "Yes," complete Schedule N, Part I	31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	32		x
33	Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		x
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	-00		
	Part V, line 1	34		x
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O **T V Statements Regarding Other IRS Filings and Tax Compliance	38	Х	
Pa				
	Check if Schedule O contains a response or note to any line in this Part V		 Lv	<u> </u>
4 -	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		Yes	No
		4		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
C	(gambling) winnings to prize winners?	1c	Х	
	(3==			

Form 990 (2018) CITY, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			Yes	No				
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,							
	filed for the calendar year ending with or within the year covered by this return 2a 5	1						
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х					
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)							
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Х				
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b						
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a							
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		_X_				
b	If "Yes," enter the name of the foreign country: ▶							
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).							
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a 5b		X				
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?								
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c						
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit							
	any contributions that were not tax deductible as charitable contributions?	6a		X				
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts							
_	were not tax deductible?	6b						
7	Organizations that may receive deductible contributions under section 170(c).	70		х				
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor' If "Yes," did the organization notify the donor of the value of the goods or services provided?	7a 7b						
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	75						
·	to file Form 8282?	7c		x				
А	If "Yes," indicate the number of Forms 8282 filed during the year 7d	70						
	e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?							
	f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?							
	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?							
	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?							
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the								
sponsoring organization have excess business holdings at any time during the year?								
9 Sponsoring organizations maintaining donor advised funds.								
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a						
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b						
10	Section 501(c)(7) organizations. Enter:							
а	Initiation fees and capital contributions included on Part VIII, line 12							
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	_						
11	Section 501(c)(12) organizations. Enter:							
	Gross income from members or shareholders 11a							
b	Gross income from other sources (Do not net amounts due or paid to other sources against							
40	amounts due or received from them.) 11b	40-						
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a						
ъ 13	If "Yes," enter the amount of tax-exempt interest received or accrued during the year							
	Is the organization licensed to issue qualified health plans in more than one state?	13a						
u	Note. See the instructions for additional information the organization must report on Schedule O.	Ioa						
b	Enter the amount of reserves the organization is required to maintain by the states in which the							
-	organization is licensed to issue qualified health plans							
С	Enter the amount of reserves on hand 13c							
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х				
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b						
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or							
excess parachute payment(s) during the year?								
	If "Yes," see instructions and file Form 4720, Schedule N.							
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х				
	If "Yes," complete Form 4720, Schedule O.							

13-3772904

Form 990 (2018) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Creck it Scriedule O contains a response or note to any line in this Part VI			22
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 17			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
	, , , , , , , , , , , , , , , , , , , ,		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a		12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
•	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	X	
-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
-	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
<u> 17</u>	List the states with which a copy of this Form 990 is required to be filed ►MA , NY			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)	s only	availa	able
	for public inspection. Indicate how you made these available. Check all that apply.			-
	X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finan	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	OKSANA BONDAR, ICIC INC - 617-238-1740			
	56 WARREN STREET, SUITE 300, ROXBURY, MA 02119			

Page 7

Form 990 (2018) CITY, INC. 13-3' Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization (A)	(B)	T		((C)			(D)	(E)	(F)
Name and Title	Average	(do	not c	Pos heck		than	one	Reportable	Reportable	Estimated
	hours per	box	i, unle	ss pe	rson	is bot or/trus	h an	compensation	compensation	amount of
	week (list any	-					Ĺ	from	from related organizations	other compensation
	hours for	direct				DE .		organization	(W-2/1099-MISC)	from the
	related	tee or	trustee			ensat		(W-2/1099-MISC)		organization
	organizations	al trus	onal tr		loyee	comp				and related
	below line)	Individual trustee or director	Institutional 1	Officer	Key employee	Highest compensated employee	Former			organizations
(1) PORTER, MICHAEL	2.00	드	드	ð	- S	王吉	윤			
FOUNDER & CHAIRMAN	2.00	X		x				0.	0.	0.
(2) HOMER, RONALD	0.60	 		7					•	
VICE CHAIR & TREASURER		x		x				0.	0.	0.
(3) MCKENZIE, BRENDA	0.60									
SECRETARY		X		X				0.	0.	0.
(4) BACHMANN, JOHN	0.30									
BOARD MEMBER		Х						0.	0.	0.
(5) BERKE, BARBARA	0.30									
BOARD MEMBER		X						0.	0.	0.
(6) BLAXILL, MARK	0.30	ļ								
BOARD MEMBER	0.30	Х						0.	0.	0.
(7) CLARK, RENA	0.30	١,,						0	_	•
BOARD MEMBER	0.30	X						0.	0.	0.
(8) GENDRON, GEORGE	0.30	↓						0.	0.	0
BOARD MEMBER	0.30	Х	-			-		0.	0.	0.
(9) GREEN, DENNIS BOARD MEMBER	0.30	x						0.	0.	0.
(10) LYNCH, JAIR	0.30	1						0.	0.	0.
BOARD MEMBER	0.30	X						0.	0.	0.
(11) PAGLIUCA, JUDY	0.60	┢▔								
BOARD MEMBER		x						0.	0.	0.
(12) PRIMO, QUINTIN	0.30									
BOARD MEMBER		x						0.	0.	0.
(13) SCHIRO, SUSAN	0.30									
BOARD MEMBER		X						0.	0.	0.
(14) STERN, CARL	0.30									
BOARD MEMBER		Х						0.	0.	0.
(15) SYKES, KIRK	0.30									_
BOARD MEMBER	1	Х	<u> </u>					0.	0.	0.
(16) WHITE, BARRY	0.60	١							_	_
BOARD MEMBER	1 2 2 2	Х	_			_		0.	0.	0.
(17) WOODS, WILLIE	0.30	١.,						_	_	•
BOARD MEMBER		Х						0.	0.	0.00.0010

Form 990 (2018)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)													
(A)	(B)			(((D)	(E)			(F)	
Name and title	Average	١,,		Pos	ition	١		Reportable	Reportable) }	Es	timate	d
	hours per		not c					compensation	compensation			nount o	
	week	offi	cer an	d a d	irecto	or/trus	tee)	from	from from related			other	
	(list any	ctor					the	organization	S	com	pensa	tion	
	hours for	or dire				ted		organization	(W-2/1099-MIS	SC)	fı	om the	Э
	related	stee (ruste			seu sa		(W-2/1099-MISC)			·	anizati	
	organizations below	al tru	onal t		loyee	comi						d relate	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				orga	anizatio	ons
/19 \ CDOCCMAN CHEVE	40.00	=	Ë	5	-S	主旨	요						
(18) GROSSMAN, STEVE	40.00	х		x				267,056.		0.	1	0,6	0 2
CHIEF EXECUTIVE OFFICER	0 30	Δ		^		_		207,030.		<u> </u>		0,0	54.
(19) CASTRO, THOMAS	0.30	ν,								0			0
BOARD MEMBER	40 00	Х				_		0.		0.			0.
(20) CAMP, MATTHEW	40.00			,,				220 104		^		۰ ،	1 1
PRESIDENT AND CHIEF OPERAT	40.00			Х				229,194.		0.		9,6	<u> 14.</u>
(21) BONDAR, OKSANA	40.00							100 005		^		4 0	20
CHIEF FINANCIAL OFFICER	40.00			Х				109,885.		0.		4,8	<u> 38.</u>
(22) ZEULI, KIM	40.00				l			015 506		•		^ =	~ ^
VP OF RESEARCH AND DIRECTO	40.00				Х			217,786.		0.		8,7	20.
(23) WIAL, HOWARD	40.00					l		111 000		•	_		
SR. VP OF RESEARCH						X		114,000.		0.	1	1,1	50.
(24) MOIN, SONIA	40.00							444			_		
PROGRAM DIRECTOR						X		101,665.		0.	1	0,7	71.
1b Sub-total								1,039,586.		0.	5	5,7	75.
c Total from continuation sheets to Part VI	I, Section A							0.		0.			0.
d Total (add lines 1b and 1c)							Ď	1,039,586.		0.	5	5,7	75.
2 Total number of individuals (including but n	ot limited to th	ose	liste	ed al	bove	e) wl	no re	eceived more than \$100	0,000 of reportab	le			
compensation from the organization					7								6
												Yes	No
3 Did the organization list any former officer,	director, or tru	ıste	e, ke	y er	nplo	yee	, or	highest compensated e	mployee on	l			
line 1a? If "Yes," complete Schedule J for s											3		X
4 For any individual listed on line 1a, is the su													
and related organizations greater than \$150	0,000? <i>If</i> "Yes,	" co	mple	ete S	Sche	edul	e J f	for such individual	· ·		4	Х	
5 Did any person listed on line 1a receive or a													
rendered to the organization? If "Yes," com					-						5		Х
Section B. Independent Contractors													
1 Complete this table for your five highest co	mpensated ind	depe	ende	ent c	onti	racto	ors t	that received more than	\$100,000 of con	npens	ation	from	
the organization. Report compensation for	=	-								•			
(A)	,			· · · · ·				(B)	,		((2)	
Name and business	address	NO	INC	3				Description of s	services	C		nsatior	า
2 Total number of independent contractors (i	ncludina but n	ot li	mite	d to	tho	se li	sten	d above) who received n	nore than				
\$100,000 of compensation from the organic	•		5			0		,					

INITIATIVE FOR A COMPETITIVE INNER Form 990 (2018) CITY, INC. Part VIII | Statement of Revenue

		Check if Schedule O contains a	resnonse	or note to any li	ne in this Part VIII			
		Officer if Schedule O contains a	атезропае	or note to arry in	(A)	(B)	(C)	(D)
					Total revenue	Related or	Unrelated	Revenue excluded from tax under
						exempt function	business	sections 512 - 514
(0.40)						revenue	revenue	512 - 514
lts ar		Federated campaigns						
اع ق		Membership dues						
ts,	С	Fundraising events	1c					
ig la	d	Related organizations	1d					
Contributions, Gifts, Grants and Other Similar Amounts	е	Government grants (contributions)	1e					
후기	f	All other contributions, gifts, grants, and	d t					
		similar amounts not included above	1f	5,622,267.				
da	g	Noncash contributions included in lines 1a-1f:	\$					
a S	h	Total. Add lines 1a-1f		>	5,622,267.			
				Business Code				
g	2 a	ı						
ا ﴿ خَ	b							
Program Service Revenue	С					A		
an eve	d							
Pg								
Pr	f	All other program service revenue						
		Total. Add lines 2a-2f						
	3	Investment income (including divident						
	3	other similar amounts)			161,126.			161,126.
	4	Income from investment of tax-exe			101,120.			101,120.
	4		-					
	5	Royalties						
	•		(i) Real	(ii) Personal				
		Gross rents						
		Less: rental expenses						
		Rental income or (loss)						
	d	Net rental income or (loss)		<u></u>				
	7 a		Securities	(ii) Other				
		assets other than inventory	286,586.					
	b	Less: cost or other basis						
		and sales expenses 1,	533,215.					
	С	Gain or (loss)	-246,629.					
	d	Net gain or (loss)		.	-246,629.			-246,629.
<u>o</u>	8 a	Gross income from fundraising eve	nts (not					
nue		including \$	of					
ě		contributions reported on line 1c).	See					
<u>*</u>		Part IV, line 18	а					
Other Reven	b	Less: direct expenses						
0		Net income or (loss) from fundraisir						
		Gross income from gaming activitie						
		Part IV, line 19						
	b	Less: direct expenses						
		: Net income or (loss) from gaming a						
		Gross sales of inventory, less return						
		and allowances						
	h	Less: cost of goods sold						
		: Net income or (loss) from sales of in						
ł		Miscellaneous Revenue		Business Code				
ł	11 -	OTHER INCOME		900099	6,449.			6,449.
				700099	0,449.			0,449.
	b							
	C							
		All other revenue			C 440			
		Total. Add lines 11a-11d			6,449.			E0 05:
ı	12	Total revenue See instructions			5 543 213.	0.1	0.	-79 054.

INITIATIVE FOR A COMPETITIVE INNER CITY, INC.

Form 990 (2018)

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must	complete all column	s. All other organizations n	nust complete column (A).

36011	on 501(c)(3) and 501(c)(4) organizations must com	-	_		
	Check if Schedule O contains a respon	nse or note to any line in (A)	this Part IX	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
_	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	857,777.	492,827.	218,033.	146,917.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	1 050 200	1 601 104	105 500	100 680
7	Other salaries and wages	1,969,389.	1,681,194.	187,523.	100,672.
8	Pension plan accruals and contributions (include	27 225	27 025		
_	section 401(k) and 403(b) employer contributions)	27,925.	27,925. 174,529.	7 540	10 011
9	Other employee benefits	200,891. 212,702.	161,001.	7,540. 33,421.	18,822. 18,280.
10	Payroll taxes	414,104.	101,001.	33,441.	10,200.
11	Fees for services (non-employees):	358,416.	318,012.	31,532.	8,872.
	Management	23,471.	510,012.	23,471.	0,072.
	Legal Accounting	17,774.		17,774.	
	Lobbying	27,772			
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	38,451.		38,451.	
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)	440,028.	403,507.	36,521.	
12	Advertising and promotion				
13	Office expenses	214,359.	193,994.	12,120.	8,245.
14	Information technology				
15	Royalties	122 505	110 200	14 700	0 265
16	Occupancy	133,505. 242,832.	110,360.	14,780.	8,365. 8,080.
17	Travel	242,032.	233,872.	000.	0,000.
18	Payments of travel or entertainment expenses				
19	for any federal, state, or local public officials Conferences, conventions, and meetings	10,788.	8,953.	1,171.	664.
20	Interest	20,7000	0,555	-/-/	0010
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	44,808.	37,041.	4,959.	2,808.
23	Insurance	6,756.	5,585.	748.	423.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	EVENT EXPENSES	830,439.	810,347.	16,000.	4,092.
b	SPONSORSHIPS	136,402.	136,402.	,	<u>,</u>
С	PUBLICATION AND SUBSCRI	28,955.	27,333.	939.	683.
d	PROFESSIONAL DEVELOPMEN	22,812.	14,543.	2,964.	5,305.
е	All other expenses	6,298.	3,109.	628.	2,561.
25	Total functional expenses. Add lines 1 through 24e	5,824,778.	4,840,534.	649,455.	334,789.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				Earm 990 (2018)

Pai	Part X Balance Sheet						
		Check if Schedule O contains a response or not	e to any	/ line in this Part X			
			-		(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			2,065,289.	1	1,304,856.
	2	Savings and temporary cash investments			548,912.	2	564,423.
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			48,843.	4	466,854.
	5	Loans and other receivables from current and for	rmer of	ficers, directors,			
		trustees, key employees, and highest compensation	ated em	ployees. Complete			
		Part II of Schedule L		5			
	6	Loans and other receivables from other disquali					
		section 4958(f)(1)), persons described in section	4958(c	c)(3)(B), and contributing			
		employers and sponsoring organizations of sect		·			
ets		employees' beneficiary organizations (see instr).		—		6	
Assets	7	Notes and loans receivable, net				7	
•	8	Inventories for sale or use			20 (24	8	F.C. F.O.2
	9	Prepaid expenses and deferred charges	 I I		39,634.	9	56,583.
	10a	Land, buildings, and equipment: cost or other	١ ا	283,566.			
		basis. Complete Part VI of Schedule D	10a	153,569.	88,047.	40	129,997.
		Less: accumulated depreciation	4,795,970.	10c	4,198,971.		
	11	Investments - publicly traded securities		4,195,910.	11 12	4,190,971.	
	12 13	Investments - other securities. See Part IV, line 1 Investments - program-related. See Part IV, line				13	
	14					14	
	15	Intangible assets		15			
	16	Total assets. Add lines 1 through 15 (must equal		7,586,695.	16	6,721,684.	
	17	Accounts payable and accrued expenses			206,187.	17	330,500.
	18	Grants payable		•	18	<u> </u>	
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete I				21	
S	22	Loans and other payables to current and former					
ij		key employees, highest compensated employee	s, and	disqualified persons.			
Liabilities		Complete Part II of Schedule L				22	
_	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate				24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	17-24).	Complete Part X of			
		Schedule D		—	206 107	25	220 500
	26	Total liabilities. Add lines 17 through 25			206,187.	26	330,500.
		Organizations that follow SFAS 117 (ASC 958		k here ▶ 🔼 and			
ces	07	complete lines 27 through 29, and lines 33 and			6,125,069.	07	5,371,015.
a	27	Unrestricted net assets			1,255,439.	27	1,020,169.
Ва	28	Temporarily restricted net assets			1,233,439.	28	1,020,109.
or Fund Balances	29	Permanently restricted net assets Organizations that do not follow SFAS 117 (A		\ chock here		29	
ř Ę), check here				
<u>8</u>	20	and complete lines 30 through 34.				20	
sse	30 31	Capital stock or trust principal, or current funds Paid-in or capital surplus, or land, building, or ed			30 31		
Net Assets	32	Retained earnings, endowment, accumulated in				32	
Se	33	Total net assets or fund balances			7,380,508.	33	6,391,184.
	34	Total liabilities and net assets/fund balances		II.	7,586,695.	34	6,721,684.
	<u> </u>	. Staabinitos ana not abboto/fana balantos			, ,	<u> </u>	Form 990 (2019)

Pa	rt XI Reconciliation of Net Assets							
	Check if Schedule O contains a response or note to any line in this Part XI							
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,54				
2								
3						-281,565.		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))					08.		
5	Net unrealized gains (losses) on investments	5		-70	7,7	59.		
6	Donated services and use of facilities	6						
7	Investment expenses	7						
8	Prior period adjustments	8						
9	Other changes in net assets or fund balances (explain in Schedule O)	9		0		0.		
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,							
	column (B))	10	6	,39	1,1	84.		
Pa	rt XII Financial Statements and Reporting	<u> </u>						
	Check if Schedule O contains a response or note to any line in this Part XII					X		
	•				Yes	No		
1	Accounting method used to prepare the Form 990: Cash X Accrual Other							
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.						
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X		
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a						
	separate basis, consolidated basis, or both:							
	Separate basis Consolidated basis Both consolidated and separate basis							
b	Were the organization's financial statements audited by an independent accountant?			2b	Х			
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basi	s,					
	consolidated basis, or both:							
	Separate basis Consolidated basis Both consolidated and separate basis							
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audi	t,					
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X			
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule (Ο.					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Aı	udit					
	Act and OMB Circular A-133?			За		Х		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired au	udit					
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b				

Form **990** (2018)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

INITIATIVE FOR A COMPETITIVE INNER

OMB No. 1545-0047 **2018**

Open to Public Inspection

Employer identification number

CITY, INC. 13-3772904 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

13-3772904 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	Section A. Public Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total	
1	Gifts, grants, contributions, and							
	membership fees received. (Do not							
	include any "unusual grants.")	3,306,866.	2,500,184.	4,217,724.	4,792,326.	5,622,267.	20,439,367.	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf							
3	The value of services or facilities						_	
	furnished by a governmental unit to							
	the organization without charge							
4	Total. Add lines 1 through 3	3,306,866.	2,500,184.	4,217,724.	4,792,326.	5,622,267.	20,439,367.	
5	The portion of total contributions						_	
	by each person (other than a							
	governmental unit or publicly				4			
	supported organization) included			1				
	on line 1 that exceeds 2% of the			1				
	amount shown on line 11,			_				
	column (f)						6,723,527.	
6	Public support. Subtract line 5 from line 4.						13,715,840.	
Sec	ction B. Total Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total	
7	Amounts from line 4	3,306,866.	2,500,184.	4,217,724.	4,792,326.	5,622,267.	20,439,367.	
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties,							
	and income from similar sources	52,115.	35,653.	49,842.	15,025.	161,126.	313,761.	
9	Net income from unrelated business							
	activities, whether or not the							
	business is regularly carried on							
10	Other income. Do not include gain							
	or loss from the sale of capital							
	assets (Explain in Part VI.)					6,449.	6,449.	
11	Total support. Add lines 7 through 10						20,759,577.	
12	Gross receipts from related activities,	, etc. (see instruction	ons)			12	750,466.	
13	First five years. If the Form 990 is for	r the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)		
~	organization, check this box and stoperion C. Computation of Publ	here					<u></u> ▶□	
	Public support percentage for 2018 (14	66.07 %	
	Public support percentage from 2017					15	66.08 %	
16a	33 1/3% support test - 2018. If the c	•		•		•		
_	stop here. The organization qualifies						▶ X	
b	33 1/3% support test - 2017. If the d						is box	
	and stop here. The organization qual						▶□	
17a	10% -facts-and-circumstances tes							
	and if the organization meets the "fac		•		•	ū	ization	
	meets the "facts-and-circumstances"	-					▶∟	
b	10% -facts-and-circumstances tes							
	more, and if the organization meets the				-			
	organization meets the "facts-and-circ		•		,			
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions							

Schedule A (Form 990 or 990-EZ) 2018

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

50	qualify under the tests listed be ction A. Public Support	elow, please com	plete Part II.)				
	endar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(4) 2017	(e) 2010	(f) Total
		(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(I) TOTAL
٠	Gifts, grants, contributions, and membership fees received. (Do not						
	include any "unusual grants.")						
•	* * * * * * * * * * * * * * * * * * * *				+		
2	Gross receipts from admissions, merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the						
_	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf				4		
5	The value of services or facilities				1		
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
(Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
<u>Se</u>	ction B. Total Support						
	endar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6						
10	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties,						
	and income from similar sources						
ŀ	Unrelated business taxable income	`					
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital						
13	assets (Explain in Part VI.) Total support. (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 is fo	r the organization'	I s first second thir	d fourth or fifth	tax vear as a sectio	n 501(c)(3) organiz	zation
•	check this box and stop here	· ·	,				▶
Se	ction C. Computation of Publ						
	Public support percentage for 2018 (column (f))		15	%
	Public support percentage from 2017					16	%
	ction D. Computation of Inve					1 .0 1	,,,
	Investment income percentage for 20				\	17	%
	Investment income percentage from					18	
	a 33 1/3% support tests - 2018. If the						
.50	more than 33 1/3%, check this box a						
	33 1/3% support tests - 2017. If the						
•	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization						
		ala riot di lock a	~ 3/1 0/1 11/10 17, 10	_, J JD, JIICON	DON WING 300 III		

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	30		
	4a		
	4b		
	4c		
	5a		
	- Fh		
	5b 5c		
	6		
	7		
	8		
	9a		
	Ωh		
	9b		
	9с		
	10a		
	10h		
0	10b 90 or 99	10-F7	2018

		7 7 2 3 0	<u> </u>	age 3
Pa	rt IV Supporting Organizations (continued)		1	
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)	110		
h	below, the governing body of a supported organization? A family member of a person described in (a) above?	11a 11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations	1110		<u> </u>
	and an appearancy organizations		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to		100	-110
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations		1	
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the	4		
2	organization's governing documents in effect on the date of notification, to the extent not previously provided? Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported	1		
2	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
Ū	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instruction	s).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in	struction	s).	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
_	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
L	trustees of each of the supported organizations? <i>Provide details in</i> Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		
	of the ediported organizations: If they decombe in the transfer of played by the organization in this regard.	0.0		

INITIATIVE FOR A COMPETITIVE INNER

Schedule A (Form 990 or 990-EZ) 2018 CITY, INC.

13-3772904 Page 6

Pai	Type III Non-Functionally Integrated 509(a)(3) Supporting	Orga	anizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	trust o	n Nov. 20, 1970 (explain in	Part VI.) See instructions. Al
	other Type III non-functionally integrated supporting organizations must cor	nplete S	Sections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see		A	
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionally	integra	ated Type III supporting org	anization (see

Schedule A (Form 990 or 990-EZ) 2018

instructions).

Par	rt V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations (continued)	
	ion D - Distributions		,	Current Year
1	Amounts paid to supported organizations to accomplish exe	empt purposes		
2	Amounts paid to perform activity that directly furthers exemple			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos	es of supported organization	าร	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which t	he organization is responsive	e	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2018 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6		4	
2	Underdistributions, if any, for years prior to 2018 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2018			
	From 2013			
	From 2014			
	From 2015			
	From 2016		Y	
	From 2017			
	Total of lines 3a through e			
	Applied to underdistributions of prior years			
h	Applied to 2018 distributable amount			
<u>i</u>	Carryover from 2013 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2018 from Section D,			
	line 7: \$			
	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2018, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in			
	, ,			
7	Part VI. See instructions. Excess distributions carryover to 2019. Add lines 3			
7	and 4c.			
8	Breakdown of line 7:			
	Excess from 2014			
	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			
_				

Schedule A (Form 990 or 990-EZ) 2018

INITIATIVE FOR A COMPETITIVE INNER

13-3772904 Page 8 Schedule A (Form 990 or 990-EZ) 2018 CITY, INC. Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

INITIATIVE FOR A COMPETITIVE INNER

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

CITY, INC.

Employer identification number 13-3772904

Pa	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Fund	s or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lir	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advi	sed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be	e used only
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose	e conferring
	impermissible private benefit?		Yes No
Pa	t II Conservation Easements. Complete if the org		
1	Purpose(s) of conservation easements held by the organizat	ion (check all that apply).	
	Preservation of land for public use (e.g., recreation or e	education) Preservation of a his	torically important land area
	Protection of natural habitat	Preservation of a cer	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ructure included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 7/25/06, and not on a historic struc-	ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the	ne organization during the tax
	year ▶		
4	Number of states where property subject to conservation ea	sement is located >	
5	Does the organization have a written policy regarding the pe	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements i	it holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	, handling of violations, and enforcing cor	nservation easements during the year
			
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserv	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservat	ion easements in its revenue and expens	e statement, and balance sheet, and
	include, if applicable, the text of the footnote to the organiza	tion's financial statements that describes	s the organization's accounting for
D -	conservation easements.	(Ast Historical Transmission	Nils and Olive Harris America
Ра	TIII Organizations Maintaining Collections o		otner Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under SFAS 116 (AS	•	·
	historical treasures, or other similar assets held for public ex		ance of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descr		
b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, e	ducation, or research in furtherance of pu	ublic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
2	If the organization received or held works of art, historical tre		al gain, provide
	the following amounts required to be reported under SFAS 1		
а	Revenue included on Form 990, Part VIII, line 1		
L-	Accete included in Four COO Dod V		P (0)

	t III Organizations Maintaining C		t. Historical	Treasures.	or Other		sets(continued)	
3	Using the organization's acquisition, accessi		-				· · · · · · · · · · · · · · · · · · ·	
•	(check all that apply):	on, and other record	o, or look arry or a	io ionownig and	at are a eign	mount doe or	no concentent nome	
а	Public exhibition	d	Loan or e	xchange progr	ams			
b	Scholarly research	e		go p. og.				
c								
4								
5	During the year, did the organization solicit o							
•	to be sold to raise funds rather than to be ma						Yes No	
Par	t IV Escrow and Custodial Arran							
	reported an amount on Form 990, Par						,,	
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for contributi	ons or other as	sets not inc	cluded		
	on Form 990, Part X?						Yes No	
b	If "Yes," explain the arrangement in Part XIII							
	, ,	•	J				Amount	
С	Beginning balance					1c		
	Additions during the year					1d		
	Distributions during the year					1e		
	Ending balance					1f		
	Did the organization include an amount on Fo					?	Yes No	
	If "Yes," explain the arrangement in Part XIII.		•		•			
_	t V Endowment Funds. Complete it							
	<u>'</u>	(a) Current year	(b) Prior year	(c) Two yea		Three years ba	ck (e) Four years back	
1a	Beginning of year balance	,					, , ,	
	Contributions							
	Net investment earnings, gains, and losses	4		7				
	Grants or scholarships							
	Other expenditures for facilities							
	and programs							
f	Administrative expenses		7 7					
g	End of year balance							
2	Provide the estimated percentage of the curr	rent vear end balanc	e (line 1a. column	ı (a)) held as:	I			
а	Board designated or quasi-endowment		%	<i>、</i>				
b	Permanent endowment	%						
С	Temporarily restricted endowment							
	The percentages on lines 2a, 2b, and 2c sho	uld equal 100%.						
За	Are there endowment funds not in the posse		ation that are held	and administe	ered for the	organization		
	by:					Ü	Yes No	
	(i) unrelated organizations						3a(i)	
	(ii) related organizations						····	
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on Schedule I	₹?			3b	
4	Describe in Part XIII the intended uses of the						····· <u> </u>	
Par	t VI Land, Buildings, and Equipm							
	Complete if the organization answered	d "Yes" on Form 990), Part IV, line 11a	. See Form 990	D, Part X, lin	e 10.		
	Description of property	(a) Cost or of	ther (b) Co	st or other	(c) Accı	umulated	(d) Book value	
		basis (investn	nent) bas	is (other)	depre	ciation		
1a	Land							
	Buildings							
	Leasehold improvements			50,079.		6,001.	74,078.	
	Equipment		1	33,487.	7	7,568.	55,919.	
	Other							
	. Add lines 1a through 1e. (Column (d) must e		X, column (B), line	∋ 10c.)			129,997.	

13-3772904 Page **3**

(a) Description of security or estadory and all the second	(b) Book value	11b. See Form 990, Part X, line 12. (c) Method of valuation: Cost or er	od-of-vear market value
(a) Description of security or category (including name of security)	(b) DOOK Value	(c) Method of Valuation. Cost of en	iu-or-year market value
1) Financial derivatives			
2) Closely-held equity interests 3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"			-1-1-1
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or er	nd-of-year market value
(1)			
(2)			
(3)			
(4)	4		
(5)			
(6)			
(7)		Y	
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d See Form 990 Part X line 15	
		Tru. Occir offir 550, r art A, iinc 15.	
(a)	Description	Tru. dee Form 330, Fart X, line To.	(b) Book value
(a)		Tra. occ Form 550, Fart X, line 15.	(b) Book value
		Tru. occ Form 550, Fart X, line 15.	(b) Book value
(1)		Tru. occ Form 550, Fart X, line 15.	(b) Book value
(1) (2)		Tra. occ Form 550, Fart X, line 15.	(b) Book value
(1) (2) (3)		Tru. occ Form 550, Fart X, line 15.	(b) Book value
(1) (2) (3) (4) (5)		Tra. See Form 550, Fart X, line 15.	(b) Book value
(1) (2) (3) (4) (5) (6)		Tru. Gee Form 330, Fair X, line 13.	(b) Book value
(1) (2) (3) (4) (5) (6) (7)		Tru. Sec Form 550, Fart X, line 15.	(b) Book value
(1) (2) (3) (4) (5) (6) (7) (8)		Tru. Gee Form 330, Fair X, line 13.	(b) Book value
(1) (2) (3) (4) (5) (6) (7) (8) (9)	Description	Tu. Sec Form 550, Fair X, line 15.	(b) Book value
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lim	Description	Tu. occ romroso, rarex, mic 1o.	(b) Book value
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lin Part X Other Liabilities.	Description e 15.)		
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lin Part X Other Liabilities. Complete if the organization answered "Yes"	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability	e 15.) on Form 990, Part IV, line		
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lim Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2)	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lim Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3)	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lin Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3) (4)	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5)	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6)	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Fotal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7)	e 15.) on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) lime Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7) (8)	e 15.) on Form 990, Part IV, line		
(1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6) (7)	e 15.) on Form 990, Part IV, line		

Schedule D (Form 990) 2018

che	dule D (Form 990) 2018 CIII, INC.			T 2 -	3//4/904 Page 4
aı	t XI Reconciliation of Revenue per Audited Financial Statemer	nts W	ith Revenue per R	eturr	n.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.				
1	Total revenue, gains, and other support per audited financial statements			1	4,900,186
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	-707,759.		
b	Donated services and use of facilities	2b	103,183.		
	Recoveries of prior year grants	2c			
	Other (Describe in Part XIII.)	2d			
	Add lines 2a through 2d			2e	-604,576
3	Subtract line 2e from line 1			3	5,504,762
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	38,451.		
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	38,451
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	5,543,213
a	t XII Reconciliation of Expenses per Audited Financial Stateme	nts W	ith Expenses per	Retu	ırn.

	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.				
1	Total expenses and losses per audited financial statements			1	5,889,510.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	103,183.		
	Prior year adjustments	2b			
	Other losses	2c			
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	103,183.
3	Subtract line 2e from line 1			3	5,786,327.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	38,451.		
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	38,451.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	5,824,778.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

ICIC ACCOUNTS FOR UNCERTAINTY IN INCOME TAXES IN ACCORDANCE WITH ASC TOPIC, INCOME TAXES. THIS STANDARD CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN TAX POSITIONS AND PRESCRIBES A RECOGNITION THRESHOLD AND MEASUREMENT ATTRIBUTE FOR THE FINANCIAL STATEMENTS REGARDING A TAX POSITION TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. ICIC HAS DETERMINED THAT THERE ARE NO UNCERTAIN TAX POSITIONS WHICH QUALIFY FOR EITHER RECOGNITION OR DISCLOSURE IN THE FINANCIAL STATEMENTS AT DECEMBER 31, 2018. ICIC'S INFORMATION RETURNS ARE SUBJECT TO EXAMINATION BY THE FEDERAL AND STATE JURISDICTIONS.

INITIATIVE FOR A COMPETITIVE INNER

Schedule D (Form 990) 2018 CITY, INC.	13-3772904 Page 5
Schedule D (Form 990) 2018 CITY, INC. Part XIII Supplemental Information (continued)	<u> </u>

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Open to Public Inspection

OMB No. 1545-0047

Internal Revenue Service

Name of the organization

Department of the Treasury

► Go to www.irs.gov/Form990 for instructions and the latest information.

INITIATIVE FOR A COMPETITIVE INNER

CITY, INC.

Employer identification number 13-3772904

Part I **Questions Regarding Compensation** No Yes 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Health or social club dues or initiation fees Tax indemnification and gross-up payments Discretionary spending account Personal services (such as maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain _____ 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. Compensation committee X Written employment contract Independent compensation consultant Compensation survey or study X Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? X b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b X c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Х a The organization? 5a $\overline{\mathbf{x}}$ **b** Any related organization? If "Yes" on line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Х a The organization? 6a X **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III X 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Regulations section 53.4958-6(c)?

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990	
(1) GROSSMAN, STEVE	(i)	262,500.	0.	4,556.	10,682.	0.	277,738.	0.	
CHIEF EXECUTIVE OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.	
(2) CAMP, MATTHEW	(i)	225,789.	0.	3,405.	9,176.	438.	238,808.	0.	
PRESIDENT AND CHIEF OPERAT	(ii)	0.	0.	0.	0.	0.	0.	0.	
(3) ZEULI, KIM	(i)	216,298.	0.	1,488.	8,720.	0.	226,506.	0.	
VP OF RESEARCH AND DIRECTO	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)								
	(ii)								
	(i)				7				
	(ii)								
	(i)								
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	(i)								
	(ii)								
	(i)								
	(ii)								

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE L

Transactions With Interested Persons

(Form 990 or 990-EZ) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

TNITTATIVE FOR A COMPETITIVE INNER

Employer identification number

141110 01 111		CITY, I											729	04			
Part I	Excess Bene	efit Transa	actio	ons (section 50)1(c)(3), sect	ion 5	01(c)(4), and 50)1(c)	(29) organization	ns only	/).					
	Complete if the o	organization a	answ	vered "Yes" on F	orm 9	990, Pa	art IV	, line 25a or 25l	o, or	Form 990-EZ, P	art V, I	ine 40	Db.				
(a) Name of disqualified person			(b) Relationship between disqualified				lified	1 (6	:) De	escription of tran	sactio	n		(d)	(d) Corrected?		
(4) (4)		5010011		person and or	ganıza	ation		,	, .			··		Y	es	No	
														-			
														-			
														-			
								+						-			
														1			
2 Enter	the amount of tax i	incurred by the	he or	rganization man	agers	or disc	qualif	fied persons du	ring	the year under							
		•		-	-		-		-			\$					
3 Enter	the amount of tax,											> \$					
5		., _															
Part II	Loans to and																
	Complete if the o	-					, Par	t V, line 38a or l	Forn	n 990, Part IV, lir	ie 26; (or if th	ne orga	nizati	on		
	reported an amo					2. an to or		(-) Out about	·	101	(-)	1	(h) ÁDI	oroved	(:) \	ritton	
) Name of ested person	(b) Relations with organiza		(c) Purpose of loan	fron	the zation?		(e) Original	(1	(f) Balance due (g		(g) In (h) App default? (h) App by boo		oroved ard or agreemer		ment?	
	,					From					Yes	No	Yes	No	Yes	No	
			_		10	110111					163	140	163	140	163	140	
						_											
								·									
								> \$									
Part III	Grants or As	sistance	Ben	efiting Inter	este	d Pei	rsor										
	Complete if the o		_														
(a) N	ame of interested p			b) Relationship				(c) Amount of		(d) Type	of		(e)) Purp	ose of	:	
			\	interested pers	on an			assistance		assistan	ce		6	assist	ance		
				the organiza	ition												
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2018

INITIATIVE FOR A COMPETITIVE INNER

Schedule L (Form 990 or 990-EZ) 2018 CITY, INC.

13-3772904 Page 2

	red "Yes" on Form 990, Part IV, line 28a, 26 (b) Relationship between interested		(d) Description of	(e) Sha	aring of	
(a) Name of interested person	person and the organization	(c) Amount of transaction	(d) Description of transaction	organization's revenues?		
WILLIE WOODS	BOARD MEMBER	227 061	WILLIE WOOD	Yes	No X	
WILDIE WOODS	BOARD MEMBER	227,001.	MIDDIE WOOD			
D. W. O. J.						
Provide additional information for re	sponses to questions on Schedule L (see	instructions).				
			TED DEDCOMC.			
SCH L, PART IV, BUSINESS	TRANSACTIONS INVOLVE	NG INTEREST	ED PERSONS:			
(A) NAME OF PERSON: WILL	IE WOODS					
(D) DESCRIPTION OF TRANS.	ACTION: WILLIE WOODS	IS THE MANA	GING MEMBER	OF		
ICV ASSOCIATES II AND II	T WHICH ICIC MADE CAP	TTAL CALLS	TO DIRING 2	018		
10 ADDOCIATED IT AND IT	I WITCH TOTO FAMILICAL	IIMI CALID	TO DOMING 2	010.		

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information. Open to Public Inspection

OMB No. 1545-0047

Name of the organization

INITIATIVE FOR A COMPETITIVE INNER CITY, INC.

Employer identification number 13-3772904

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: TOGETHER BUSINESS AND CIVIC LEADERS TO DRIVE INNOVATION AND ACTION IN URBAN ECONOMIES AND TO CELEBRATE AND SUPPORT INNER CITY BASED COMPANIES.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: INNER CITY ECONOMIES BY PROVIDING BUSINESSES, GOVERNMENTS AND INVESTORS WITH THE MOST COMPREHENSIVE AND ACTIONABLE INFORMATION IN THE FIELD ABOUT URBAN MARKET OPPORTUNITIES. ICIC'S UNIQUE KNOWLEDGE AND EXPERTISE ABOUT INNER CITY SUCCESS FACTORS AND THRIVING COMPANIES IS DEVELOPED FROM SPECIALIZED URBAN NETWORKS AND PATH-BREAKING RESEARCH.

ICIC'S MISSION IS TO DRIVE ECONOMIC PROSPERITY IN AMERICA'S INNER CITIES THROUGH PRIVATE SECTOR INVESTMENT TO CREATE JOBS, INCOME AND WEALTH FOR LOCAL RESIDENTS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: TRAINING AND COACHING. IN ADDITION TO ASSESSING THE STRENGTH OF THEIR BUSINESSES AND PREPARING FOR CAPITAL INFUSION, FIRMS BENEFIT FROM NETWORKING WITH INVESTORS AND PEERS AND FORMAL PITCH SESSIONS WITH INVESTORS. SINCE 2005, ICCC HAS IMPACTED OVER 2,200 UNIQUE FIRMS THAT HAVE IN TURN RAISED ALMOST \$2 BILLION IN CAPITAL AND CREATED NEARLY 20,000 JOBS.

IN 2018, ICCC HELD EXECUTIVE EDUCATION SEMINARS IN BOSTON, CHICAGO, LOS ANGELES, SAN DIEGO, SACRAMENTO, MEMPHIS, ATLANTA, PHILADELPHIA,

TAMPA, AND SPRINGFIELD MA, TRAINING 734 URBAN BUSINESS BALTIMORE,

Name of the organization INITIATIVE FOR A COMPETITIVE INNER CITY, INC.

Employer identification number 13-3772904

OWNERS. PARTICIPANTS ATTENDED A NATIONAL CONFERENCE NOVEMBER 13TH IN

BOSTON, WHERE ATTENDEES CONNECTED WITH CAPITAL PROVIDERS AND

PRACTITIONERS TO OBTAIN FEEDBACK ON THEIR PITCHES IN AN EFFORT TO

SECURE A FOLLOW-UP MEETING, AND NETWORK WITH PEERS.

10,000 SMALL BUSINESSES

ICIC IS THE PROUD NATIONAL OUTREACH AND SELECTION PARTNER OF GOLDMAN

SACHS ON THEIR INNOVATIVE AND INFLUENTIAL 10,000 SMALL BUSINESSES

INITIATIVE. IT IS BASED ON THE BROADLY HELD VIEW OF LEADING EXPERTS

THAT GREATER ACCESS TO A COMBINATION OF EDUCATION, CAPITAL AND SUPPORT

SERVICES BEST ADDRESSES BARRIERS TO BUSINESS GROWTH. THE PROGRAM

OPERATES IN 16 MARKETS: NEW YORK, LOS ANGELES, LONG BEACH, NEW ORLEANS,

CLEVELAND, HOUSTON, CHICAGO, SALT LAKE CITY, PHILADELPHIA, MIAMI,

DETROIT, DALLAS, RHODE ISLAND, BALTIMORE, IOWA AND NEW HAMPSHIRE. THERE

IS ALSO A BLENDED NATIONAL COHORT, BOTH ONLINE AND IN-PERSON, HOSTED

TWICE A YEAR BY BABSON COLLEGE, OFFERED NATIONALLY TO SMALL BUSINESSES

OUTSIDE OF THE 16 LOCAL MARKETS.

SINCE INCEPTION THE PROGRAM HAS EDUCATED OVER 8,200 SMALL BUSINESS

OWNERS. UPON GRADUATION FROM THE PROGRAM, 57% OF ALUMNI REPORTED JOB

GROWTH AND 77% REPORTED INCREASED REVENUES 30 MONTHS AFTER COMPLETION

AS COMPARED TO 25% AND 47% RESPECTIVELY FOR SMALL BUSINESSES OUTSIDE OF

THE PROGRAM OVER THE SAME TIME PERIOD.

INNER CITY 100

THE INNER CITY 100 IDENTIFIES AND RECOGNIZES 100 OF THE FASTEST GROWING

PRIVATE INNER CITY COMPANIES, WHICH ARE CREATING JOBS, INCOME AND

WEALTH FOR LOCAL RESIDENTS. IT IS THE MOST AMBITIOUS PROJECT IN AMERICA

TO UNCOVER AND CELEBRATE INNER CITY ENTREPRENEURSHIP AND BUSINESS

Employer identification number 13-3772904

SUCCESS. COMPANIES WHO MAKE THE LIST ARE INVITED TO THE INNER CITY 100

CONFERENCE AND AWARDS, AN EVENT PROVIDING THE LEADERS OF THESE

INCREDIBLE COMPANIES WITH THE LATEST IN WORLD-CLASS MANAGEMENT

EDUCATION. WINNING COMPANIES ARE RANKED AND PROFILED IN FORTUNE

MAGAZINE.

THE INNER CITY 100 PROGRAM HAS BROUGHT MUCH NEEDED ATTENTION AND

SUPPORT TO THE LITTLE KNOWN COMPANIES THAT ARE FUELING THE REBIRTH OF

URBAN AREAS. AS OF 2018, ICIC HAS RECOGNIZED 974 UNIQUE WINNERS OF THE

INNER CITY 100 AWARD. OUR 2018 WINNERS EMPLOYED 86 FULL- AND PART-TIME

EMPLOYEES ON AVERAGE IN 2017. THESE COMPANIES HAD AN APPROXIMATE

AVERAGE REVENUE GROWTH RATE OF 436% FROM 2013-2017 AND GENERATED AN

AVERAGE OF \$14.8 MILLION IN SALES IN 2017. 39 PERCENT OF 2018 WINNERS

REPORTED THAT THEIR COMPANIES WERE CERTIFIED OR ELIGIBLE MINORITY-OWNED

COMPANIES AND 29 PERCENT REPORTED THAT THEIR COMPANIES WERE CERTIFIED

OR ELIGIBLE WOMEN-OWNED COMPANIES.

CULTIVATE SMALL BUSINESS

ICIC IS A PROUD PARTNER OF SANTANDER BANK ON ITS INNOVATING CULTIVATE

SMALL BUSINESS PROGRAM. THE PROGRAM IS DESIGNED TO HELP EARLY-STAGE

ENTREPRENEURS IN LOW-INCOME NEIGHBORHOODS BUILD AND SUSTAIN THEIR

BUSINESS, WITH A FOCUS ON WOMEN-, MINORITY- AND IMMIGRANT-OWNED

COMPANIES IN FOOD-RELATED INDUSTRIES. THE PROGRAM PROVIDES INDUSTRY

SPECIFIC EDUCATION, NETWORKS AND MENTORING AS WELL AS SMALL CAPITAL

GRANTS FOR BUSINESS OWNERS. FROM OCTOBER 2017 THROUGH APRIL 2019 THE

PROGRAM GRADUATED 50 ENTREPRENEURS FROM BOSTON AND SURROUNDING AREAS.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

THE ECONOMIC PERFORMANCE, BUSINESS VITALITY, AND RESIDENT PROSPERITY OF

Name of the organization INITIATIVE FOR A COMPETITIVE INNER **Employer identification number** CITY, INC. 13-3772904 DISTRESSED COMMUNITIES. THERE ARE 364 DISTRESSED COMMUNITIES LOCATED IN AMERICAN CITIES WITH A POPULATION GREATER THAN 75,000. THE ONLY DATA SET OF ITS KIND, SICE IS AN INDISPENSABLE RESOURCE TO ASSESS LOCAL COMPETITIVE ADVANTAGES AND SET STRATEGIES FOR INVESTMENT AND EQUITABLE GROWTH. ICIC'S SOPHISTICATED ANALYTICS DISCOVER WHICH INDUSTRY CLUSTERS WILL HAVE THE MOST ENERGIZING EFFECT ON OVERALL URBAN PROSPERITY. ICIC ALSO HELPS CITIES IDENTIFY THEIR COMPETITIVE ADVANTAGES AND BUILD OUT STRATEGIES TO TAKE ADVANTAGE OF THEM TO CREATE JOBS AND REVITALIZE DISTRESSED COMMUNITIES. ICIC'S RESEARCH PRIORITIES FALL INTO FOUR MAIN CATEGORIES: - ECONOMIC AND SOCIAL DEVELOPMENT OF DISTRESSED COMMUNITIES - INDUSTRIAL STRATEGIES FOR OPPORTUNITY CLUSTERS (INCLUDING ANCHOR INITIATIVES) - BUSINESS AND INVESTMENT IN DISTRESSED COMMUNITIES - WORKFORCE DEVELOPMENT FOR THE RESIDENTS OF DISTRESSED COMMUNITIES IN 2018, ICIC'S WORK INCLUDED, COMPLETING A FOURTH YEAR OF OUR EVALUATION OF JPMORGAN CHASE'S SMALL BUSINESS FORWARD GRANTEES, COMPLETING A COMPREHENSIVE ALUMNI SURVEY OF PREVIOUS INNER CITY 100 ALUMNI, CONTINUING EVALUATION OF BUSINESSES PARTICIPATING IN THE SANTANDER CULTIVATE SMALL BUSINESS PROGRAM, CONTINUING NATIONAL RESEARCH ON THE ROLE OF ARTS AND CULTURE ORGANIZATIONS AS COMMUNITY ANCHORS, AND ENGAGING IN SIX OTHER RESEARCH AND ADVISORY PROJECTS. FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 IS PROVIDED BY EMAIL TO THE BOARD OF DIRECTORS BEFORE IT IS FILED.

Name of the organization INITIATIVE FOR A COMPETITIVE INNER CITY, INC.	Employer identification number 13-3772904
FORM 990, PART VI, SECTION B, LINE 12C:	
ANNUALLY ALL BOARD MEMBERS AND KEY EMPLOYEES MUST FILL OU	T A CONFLICT OF
INTEREST QUESTIONNAIRE. THESE QUESTIONNAIRES ARE MAINTAIN	ED BY FISCAL
OFFICE.	
FORM 990, PART VI, SECTION B, LINE 15:	
ANNUAL COMPENSATION ADJUSTMENT FOR OFFICERS AND KEY EMPLO	YEES FOLLOWS THE
SAME PROCEDURES AS COMPENSATION ADJUSTMENTS FOR ALL OTHER	EMPLOYEES. IT IS
BASED ON ONE'S PERFORMANCE, INTERNAL AND EXTERNAL EQUITY,	AND FINANCIAL
LIMITATIONS OF THE ORGANIZATION. THIS PROCESS IS DOCUMENT	ED BY PERFORMANCE
EVALUATION PAPERWORK.	
FORM 990, PART VI, SECTION C, LINE 19:	
THE FINANCIAL STATEMENTS ARE AVAILABLE ON ICIC'S WEBSITE,	ON
WWW.GUIDESTAR.ORG, AND UPON REQUEST. ICIC'S GOVERNING DOC	UMENTS AND
CONFLICT OF INTEREST POLICIES ARE AVAILABLE UPON REQUEST.	
FORM 990, PART XII, LINE 2C:	
THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.	

Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Name of exempt organization or other filer, see instructions. Employer identification number (EIN) or Type or INITIATIVE FOR A COMPETITIVE INNER print CITY, INC. 13-3772904 File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filing your 56 WARREN STREET, SUITE 300 City, town or post office, state, and ZIP code. For a foreign address, see instructions. instructions ROXBURY, MA 02119 Enter the Return Code for the return that this application is for (file a separate application for each return) Application Return Application Return Is For Code Is For Code Form 990-T (corporation) Form 990 or Form 990-EZ 07 01 Form 990-BL 02 Form 1041-A 80 Form 4720 (individual) Form 4720 (other than individual) 09 Form 990-PF Form 5227 10 04 Form 6069 Form 990-T (sec. 401(a) or 408(a) trust) 05 11 Form 990-T (trust other than above) Form 8870 12 OKSANA BONDAR, ICIC INC The books are in the care of ► 56 WARREN STREET, SUITE 300 - ROXBURY, MA 02119 Telephone No. ► 617-238-1740 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this . If it is for part of the group, check this box 🕨 🔛 and attach a list with the names and EINs of all members the extension is for. NOVEMBER 15, 2019 , to file the exempt organization return for I request an automatic 6-month extension of time until the organization named above. The extension is for the organization's return for: ► X calendar year 2018 or tax year beginning __ , and ending If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Change in accounting period

using EFTPS (Electronic Federal Tax Payment System). See instructions.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

any nonrefundable credits. See instructions.

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less

b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.

Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by

Form **8868** (Rev. 1-2019)

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3b