



<b>Title:</b> President	<b>Start Date:</b> May 1, 2018 or negotiated
<b>Business Unit:</b> Inner City Research Institute (ICRI)	<b>Location:</b> Boston, MA
<b>Salary:</b> Competitive, commensurate with experience	<b>Website:</b> <a href="http://icic.org">http://icic.org</a>
	<b>Contact:</b> Steve Grossman, CEO

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The Initiative for a Competitive Inner City (ICIC) is a national non-profit organization founded in 1994 by Harvard Business School Professor Michael Porter to promote economic development in America's inner cities through private sector engagement that leads to job, income and wealth creation for local residents. ICIC brings together business and civic leaders to drive innovation and action, transform thinking, and accelerate inner city business growth. It is widely viewed as the premier organization in the field which is more important today than ever before. ICIC's research has created pioneering insights in inner city economic development, and provided the intellectual foundation for ICIC programs nationally. At ICIC, you will work with talented, creative and committed professionals in a collaborative culture dedicated to excellence and innovation.

### **ICIC's Inner City Research Institute (ICRI)**

In 2017, ICIC has decided to reimagine and grow its research and advisory practice by launching the Inner City Research Institute (ICRI). We are searching for a President to shape and lead ICRI, which will be a dedicated research organization within ICIC. It will build on ICIC's tradition as the nation's preeminent research authority on economically underperforming inner cities dating back to 1994. ICRI will build on its existing staff, significantly upgrade research infrastructure, and build new partnerships all throughout the U.S. with other prominent thought leaders. ICRI staff will partner with the best minds and leading scholars in the field. Our vision for ICRI is to become both the preeminent and influential research organization in its field, as well as the hub of inner city economic development research nationally.

### **Position Summary**

ICIC is seeking an experienced, creative, and entrepreneurial leader to serve as President of ICRI. This is an exciting opportunity to make a significant impact on urban economic development. Reporting directly to the CEO and working closely with Professor Michael Porter, the President will shape the future of ICIC's new research institute. The President will lead the development of ICRI's research agenda, design research and advisory projects to advance that agenda, and manage and grow the practice, its team, and its capabilities. The President will work closely with ICIC's senior leadership team, board members, key thought partners, and Professor Porter. The President will have the autonomy to shape the future of ICRI to become a world-class research organization.

The ideal candidate will bring exceptional capability and comfort with business development and relationship management. S/he will have superior project management skills, and will be a strong manager who is able to lead multiple projects simultaneously. The candidate will be extremely

knowledgeable about economic development, anchor strategies and small business issues, and engaged professionally in the field. The candidate should have highly developed analytical skills, doctoral level training, and significant research and leadership experience. This candidate should enjoy working in a collaborative environment within a rapidly-evolving organization, and should have a demonstrated capacity for teamwork.

The position is based in Boston, will requires some travel. Remote work situations will not be considered.

### **Job Responsibilities**

- Develop and lead the implementation of ICRI's research agenda and strategy, further developing ICIC's role as a thought leader in urban economic development.
- Lead a team of technically competent professionals, overseeing their professional growth and development.
- Identify and manage two academic research fellows to complete rigorous, academic publications on issues core to ICIC.
- In partnership with ICIC's senior leadership, establish and manage an Advisory Board for ICRI.
- Build and maintain a strong pipeline of unrestricted support from individual donors, national and community foundations, government grants, and advisory business revenue, to ensure sustainable funding for ICRI.
- Design and oversee the delivery of Research and Advisory Practice projects and ensure that deliverables are of exceptional quality and completed on time and within budget.
- Serve on ICIC's Executive Committee, providing executive leadership and engaging in enterprise-wide strategy development and policymaking.
- Partner with ICIC's communication team to broadly disseminate ICRI publications and findings through various communication channels.

### **Required Qualifications**

- The successful candidate should be passionate about urban economic development and revitalizing the business base of inner cities.
- At least a Master's degree in Economics, Business, Urban Planning or Policy, or a related discipline is required, together with a minimum of 10 years of professional experience. PhD is highly desirable.
- A publication record and experience completing rigorous research, within or outside of academia.
- A successful track record in a research, consulting, or policy firm including leading a research team and/or major consulting projects.
- Demonstrated experience securing external funding from a wide-variety of funding partners, including foundations and government.
- Strong leadership and team-building skills, as well as the professional and interpersonal skills to work effectively with leaders from the public and private sectors.
- Excellent verbal and written communications skills, including publications, public speaking and presentation skills.
- Experience working with city governments and urban-based businesses and institutions is desirable.

## **Why ICIC?**

ICIC is the right place for you if you want to work in a dynamic and professional environment in an organization that is committed to improving the lives of inner city residents. You will be exposed to unique research opportunities and work closely with clients across the country. Your career progress will be determined by your contribution to the organization's success as a whole.

## **Application Details:**

The position will remain open until filled, but we will start considering applications February 1, 2018. Please submit a resume and cover letter, with the job title as the subject line, to [sgrossman@icic.org](mailto:sgrossman@icic.org). Salary is competitive and commensurate with the candidate's level of experience. This is a full-time position based in ICIC's office in Boston, MA. ICIC is an equal opportunity employer. ICIC strives for an inclusive culture, and encourages applicants from diverse backgrounds and cultures.